Christian Salvesen Gerposa

A business, a solution

Location: Santander
Website: www.salvesen.com

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Companies whose ambition is to reach the European market will find an ideal partner in Christian Salvesen Gerposa, S.A. (Christian Salvesen Gerposa). The company can offer an efficient solution to your haulage, distribution and logistics needs, through swift deployment, unheard of a few years ago.

Christian Salvesen Gerposa is a member of the Christian Salvesen European logistics group, which with a turnover of over 1,200 million euros, is the number one specialist in industrial palletising services and a leader in the domestic road haulage market.

The origin of Transportes Gerposa goes back to the year 1947. On joining the Christian Salvesen group in 1999, Transportes Gerposa was specialised in logistics for the motor vehicle sector, working with leading manufacturers (Opel, Renault, Ford, Nissan, or Rover, among others).

The company currently has an extensive network of its own centres in Europe, which provides it with a broad scope in its logistics outsourcing services, assuring the quality and precision of its excellent service.

Technology is a key element in the competitiveness of Christian Salvesen Gerposa, which is a fundamental supplier in sectors as demanding as the chemical and motor vehicle industries. The goods tracking systems which include radio frequency tools are a benchmark in the sector.

KEY FACTS

Christian Salvesen Gerposa currently has 56 branches in Spain and Portugal, 826 employees and 150,000 square metres of warehouse space. Its revenue stands at 198 million euro in the 2006-2007 tax year.

Its most important customers include:

Renault, Nissan, Ford, Inditex, Bimbo, Imaginarium, Pamesa Cerámica, Saloni Cerámica, Matutano, Goodyear Dunlop, Volvo, Repsol Ypf, Solvay, Azucarera Ebro, Dia, P&G, Brother, Haier, Michelin...

Employees: **826**
Country of Origin: **Great Britain**
Sector: **Logistics**

Industrial palletising network

- Company head offices
- Distribution centres in Spain
- Distribution centres in Portugal, France, the United Kingdom and Ireland

Stephen McDonald,
General Manager of Christian Salvesen Gerposa, S.A.

Christian Salvesen Gerposa offers a quality service through the use of the latest technologies in the sector. The company holds the following certifications:

- Quality Certification: ISO 9001:2000.
- Environmental Certification: ISO 14001:1996
- Health and Safety at Work Certification OHSAS 18001:1999

Where does your company's link with Cantabria begin?

Christian Salvesen's takeover of Gerposa was a great leap for our company in Spain, enabling us to offer a leading service in industrial palletising in four European countries.

What advantages do Spain and Cantabria offer for undertaking your operations?

In Cantabria there is a strong tradition in the road haulage industry and it is an excellent location for managing the northern Spain corridor.

What opportunities do you detect for the establishment of new industrial facilities in Cantabria?

Spanish industry demand for advanced logistics services like those we offer with European scope is continually rising, as its processes are joining activity networks on that scale. In Cantabria we are experiencing a rise in new industries, above all in companies linked to the booming construction industry.

What can your company contribute and what experience do you have in new industrial set ups in Cantabria?

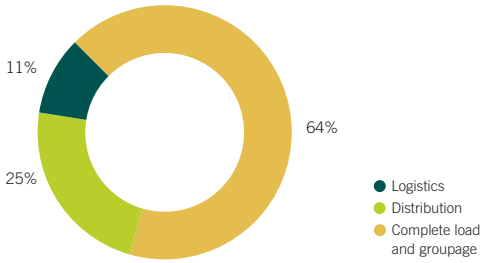
Christian Salvesen is a unique supplier that offers multiple solutions to problems in the logistics field. We are one of the few companies with its own centres in several European countries and we are vastly experienced in logistics outsourcing services.

PRODUCTS AND LEADERSHIP

Christian Salvesen Gerposa offers a full range of services which cover the entire supply chain:

- **Distribution of industrial pallets**, with coverage in Spain, Portugal, France, the United Kingdom and Ireland, regular customised services and regular night-time deliveries.
- **National and International Full load**, including Special Vehicles, tankers, ADR, glass and carbon black vans.
- **Logistics Services:**
  - Dedicated storage
  - Shared storage
  - Order preparation
  - Stocks and order management
  - Washing and recovery of trays.

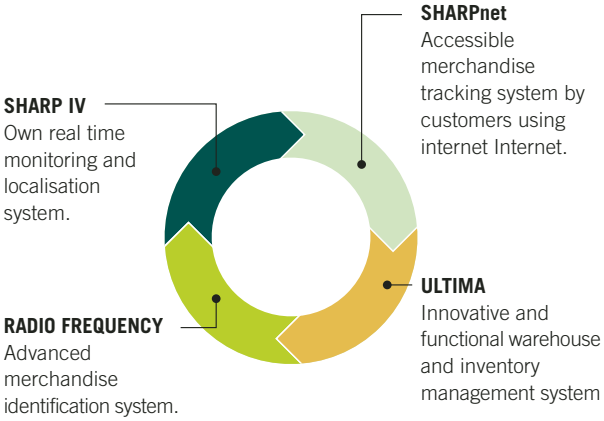
Activity Spread



Sectors of the Economy

- Automotive sector
- Chemical sector
- Transport and services
- Consumer goods
- Food and beverages
- Construction
- Metal
- Paper and graphic arts
- High technology and electronics
- Textile y clothing industry
- Industrial sector
- Wood and furniture industry
- Others

To carry out its activity the company has developed its own IT systems which allow efficient merchandise management and provide customers with on-line information.



GOBIERNO de CANTABRIA
SODERCAN sociedad para el desarrollo regional de cantabria

This document forms part of the series: success cases among enterprises in Cantabria, carried out by Sociedad para el Desarrollo Regional de Cantabria, S.A. (SODERCAN).
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